

MONTANA

INNOVATIVE BY *NATURE*

FDI INDUSTRY SPOTLIGHT NUTRACEUTICALS & FUNCTIONAL FOODS

In Montana, we know that good health starts with good food, made with the highest quality ingredients. Montana is home to some of the most pristine natural places on the planet, so it's no surprise that nutraceutical and functional food firms like All American Pharmaceuticals, Elite One Source, and Montana Pure Protein make their home in Montana. Here they can access existing crops that grow naturally on certified organic cropland, and collaborate with researchers at Montana State University and the University of Montana to discover and commercialize novel inputs that can expand industry boundaries. For example, in 2009, a team of researchers discovered a previously unknown microbe in the hot springs of Yellowstone National Park. Now, the fungus is the key ingredient in a new line of food products ranging from chicken nuggets to yogurt. In fact, Montana State University's globally recognized Center for Biofilm Research partners with industry clients around the world.

As for industry staples, our #1 ranking in protein-rich pulse crops means Montana is the perfect location for pulse fractionation operations, fueling functional foods with high impact protein concentrates. Additionally, best-in-class specialty crops such as safflower, flaxseed, camelina, hops, hemp, cannabis, mint, and more are readily available at a relatively low cost due to lower energy and operating costs per acre and low cost of land compared to other agricultural states.



NUTRACEUTICALS & FUNCTIONAL FOODS

CASE STUDY: AGROLINK

"This partnership allows us to expand our current base of operations in pet food ingredients and provides a great foundation to increase our efforts in our emerging food ingredient business." - Brad Riley, Chief Strategy Officer at LinkOne.

"We are very excited about this partnership with LinkOne, as well as the opportunity to enter the US market. The facility in Cut Bank presents the perfect launching pad for AgroLink to become a leader in the US pulses market." - Vishal Vijay, Director of Strategic Investments at Agrocorp International.



HOME COUNTRY Singapore
MONTANA HOME Cut Bank
FORMED 2021

In January 2021, LinkOne Ingredient Solutions and Agrocorp International formed a joint venture called AgroLink, LLC, which includes a grain elevator and food-grade processing for pulses in Cut Bank, Montana. Through AgroLink, LinkOne and Agrocorp International will leverage their relationships with US food and pet food manufacturers and global supply chains to identify markets for peas, chickpeas, and lentils grown in Montana. Their facility has an annual handling capacity of more than 1.5 million bushels and is SQF Level 2 certified and USDA-certified organic.

DISCOVER WHAT MANY OTHERS ALREADY HAVE ABOUT MONTANA

- Top five state for shortest average commute time
- No sales tax, creating one of the best business tax climates in the nation
- Top state to start a small business
- Highly trained, loyal workforce keeps recruitment costs low
- Consistently ranked one of the best states to live in



FACTS AT A GLANCE

\$4.6 BILLION

2019 value of Ag sector

58 MILLION

acres of agricultural land

#1 in pulse & organic wheat production

#2 in honey production

#2 in canola production

#2 for total **certified organic** acres

#2 in flaxseed production

#2 in safflower production



3 Foreign Trade Zones along Interstates 15 & 90 in Toole County, Butte-Silver Bow County (inland port), and Great Falls (AgriTech Park)



Lower acquisition and energy costs mean lower costs per production acre