

# THE LAST BEST PLACE FOR BUSINESS

Executive Summary of Financial Programs - 2023

We thank you for considering Montana for your relocation or expansion project.

Frederick Van Den Abbeel +1.406.841.2821 fvan@mt.gov Cameron Johnson +1.406.841.2893 camjohnson@mt.gov Jaimie Charon +1.406.461.5620 jaimie.charon@mt.gov

choosemontana.com

# Financing & Grants

#### Big Sky Economic Development Trust Fund:

Flexible program providing low-interest loans, forgivable loans and/or grants.

#### Big Sky Film Grant:

Grant opportunities for businesses targeting the B2C market developing eligible production within Montana.

# Commercial Property Assessed Clean Energy (C-PACE):

A tool than can finance energy efficiency and renewable energy improvements on commercial property.

#### Community Development Block Grant:

The program can assist businesses by making fixed-rate financing available at low interest rates, and can offer payment deferrals, lower payments in the first year, and interest-only payments. Opportunities for businesses targeting the B2C market developing eligible production within Montana.

#### **Export Montana, Trade Show Assistance:**

Provides up to \$3,000 to help with out-of-state and international expansion by exhibiting at trade shows.

#### Growth through Ag Program:

Grant & loan to promote ag diversification, can be used for equipment, construction and promotion.

## **Indian Country Programs:**

- (1) Indian Equity Fund Small Business Grant,
- (2) Tribal Business Planning Grant and other resources.

### Microbusiness Financing Program:

Program for businesses with less than 10 full-time employees and less than \$1M in revenues seeking up to \$100,000 in financing.

# **Private Activity Bonds:**

Enables qualified borrowers to access tax-exempt capital markets at investment grade interest rates providing terms up to 20-years.

#### Montana Board of Investments:

Partnering with Montana banks and EDOs, the Board has designed a series of loan programs that can be tailored to meet unique needs. These programs can enable access to lower, fixed rate financing with customized loan terms. Job creation projects can further reduce interest rates up to 2.5%.

# Montana SBIR/STTR Matching Funds:

For eligible companies working on a project for a federal agency, Montana offers up to \$60,000 matching grant funds for Phase I and Phase II.

# Montana State Small Business Credit Initiative (SSBCI):

Dynamic loan participation program through EDOs to assist existing and new Montana businesses.

# Job Creation Tax Credits

#### Employer Job Growth Incentive Tax Credit:

Non-refundable tax credit offsetting the employer FICA contribution which may be claimed up to 7 years.

#### New or Expanding Industry Wage Credit:

Receive a 1% refundable tax credit to accommodate net new job growth.

# Job Training Subsidies

#### AccelerateMT:

Custom innovative workforce training and upskilling program which aligns the goals of the business in partnership with leaders in academics, business and government.

#### Trade Education Employer Tax Credit:

Creates a flexible non-refundable employer tax credit for employer-paid trades education up to \$2,000/per employee with a \$25,000 cap per employer.

#### Montana Apprenticeship Tax Credit:

Provides a state tax credit to launch a new or expand a current training program. May provide up to \$1,500 for each new apprentice with special consideration given for veterans.

### Primary Workforce Training Grant:

Provides funds to businesses for training new and existing full-time employees with a maximum grant of \$5,000 for each full-time employee and \$2,500 for each part-time employee. Additional \$500 incentive available for five eligible hiring classifications.

# Tax Abatements

# **Single Sales Factor Apportionment Formula:** Effective January 01, 2025.

# Manufacturing machinery, fixtures and equipment special abatement:

Provides a special property tax abatement up to 100% of taxable value.

#### **Property Tax Abatement:**

Reduces the taxable value of property or applies a reduced tax rate in nine abatement categories including new industrial property, R&D, new and expanding industries and building tenant improvements.

# Tax Credits

#### Infrastructure User Fee Credit:

For eligible businesses paying a local government infrastructure user fee. The total credit may not exceed the amount of the loan and the credit may be carried back three years then carried forward seven.

#### **Qualified Endowment Credit:**

Credit available for people and businesses making charitable donations to a qualified endowment. Credit up to \$10,000 and is non-refundable.

# Tax Exemptions

#### **Business Equipment Exemption:**

Businesses receive automatic \$1M tax exemption reducing their property tax liabilities.

#### No State Sales Tax:

May be particularly useful for capital intensive projects. This exemption includes electricity and natural gas purchases.

#### No Estate and Inheritance Tax:

Repealed November 2000. Popular tax exemption for legacy planning.

#### No Gross Receipts Tax:

According to the Tax Foundation, "often considered one of the most economically damaging taxes."

### No State Inventory Tax:

Particularly beneficial for manufacturers and retailers with larger inventories.

#### **Entrepreneur Magnet Act:**

Exempts qualifying businesses from paying state capital gains tax on the sales of employee-owned stock.

### Research & Development Exemption:

An R&D firm domiciled in the State of Montana for the first time is not subject to state corporate income taxes on NET income during its first 5 taxable years of activity in Montana.